Roll No.

BBA-106(N)

B. B. A. (First Semester) **EXAMINATION, Dec., 2013**

(New Course)

Paper Sixth

FUNDAMENTALS OF MANAGEMENT

Time: Three Hours]

[Maximum Marks ; 70

Note: Attempt all questions. All questions carry equal marks.

1. Discuss the concept and evolution of management thought.

Explain the role of Weber and Fayol in management.

- 2. Explain the following:
 - (a) Process of planning
 - Limitations of planning

Define decision making. Discuss techniques of decision making.

3. Explain the nature of organizing. Discuss the types of organizations.

Or

Define the following:

- Span of control
- Authority and responsibility

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4. Discuss principle and techniques of directing.

Write short notes on the following:

- (a) Motivation
- (b) Leadership
- 5. Explain the relationship between planning and controlling.

F. H. A. (70 se Semesber) Write short notes on following:

- Name techniques of controlling
- Process of controlling

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